BALANCE SHEET
As at Jun.30, 2014
Unit: VND

| No. | Assets | Code | Note | Jun.30,2014 | Jan.01,2014 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 | 5 |
| A | SHORT-TERM ASSETS ( $100=110+120+130+140+150$ ) | 100 |  | 692.755.871.171 | 703.568.683.676 |
| I | Cash \& Cash equivalents | 110 |  | 16.768.247.259 | 28.879.047.461 |
| -----1 | Cash | 111 | V. 01 | 5.468.247.259 | 13.579.047.461 |
| 2 | Cash equivalents | 112 |  | 11.300 .000 .000 .00 | 15.300 .000 .000 .00 |
| II | Short-term financial investments | 120 | V. 02 | - | - |
| -----1 | Short-term investments | 121 |  | - | - |
| 2 | Provision for devaluation of short-term investments | 129 |  | - | - |
| III | Short-term receivables | 130 |  | 203.954.097.702 | 306.-322.--------19 |
| 1 | Trade accounts receivables | 131 |  | 200.072.568.904 | 296.803 .334 .583 |
| 2 | Prepayment to suppliers | 132 |  | 441.811.341 | 7.005.121.242 |
| 3 | Short-term intercompany receivables | 133 |  | ----------- | ------------- |
| 4 | Receivables on percentage of construction contract completion | 134 |  | - | - |
| 5 | Other receivables | 135 | V.--- 03 | 3.-----79.717.457 | 2.------------10-1 |
| 6 | Provision for short-term doubtful debts | 139 |  | ----------- | --- - - - - - - |
| IV | Inventories | 140 |  | 467.340.074.917 | 366.691.148.637 |
| 1 | Inventories | 141 | V. 04 | 467.340 .074 .917 | 366.691.148.637 |
| 2 | Provision for devaluation of inventories | 149 |  | -----------17-1. | -- |
| V | Other short-term assets | 150 |  | 4.693.451.293 | 1.675.928.332 |
| ----1 | Short-term prepaid expenses | 151 |  | 525.121.564 | 1.329.017.668 |
| 2 | VAT deductible | 152 |  | 3.418.350.385 | - |
| 3 | Tax and accounts receivable from State budget | 154 | V. 05 | 635.622 .744 | 346.910.664 |
| 4 | Other short-term assets | 158 |  | 114.356.600 | - |
| B | LONG-TERM ASSETS $(200=210+220+240+250+260)$ | 200 |  | 53.568.292.761 | 63.617.766.304 |
| I | Long-term receivables | 210 |  | 27.745.645.000 | 35.422.645.000 |
| -------1 | Long-term receivables from customers | 211 |  | 27.745 .645 .000 | 35.422 .645 .000 |
| 2 | Capital receivable from subsidiaries | 212 |  | - | -- |
| 3 | Long-term inter-company receivables | 213 | V. 06 | - | - |
| 4 | Other long-term receivables | 218 | V. 07 | - | - |
| 5 | Provision for long-term doubtful debts | 219 |  | - | - |
| II- | Fixed assets | 220 |  | 19.099.540.494 | 21.382 .906 .297 |
| 1 | Tangible fixed assets | 221 | V. 08 | 14.338.532.954 | 16.565.776.863 |
|  | - Historical cost | 222 |  | 49.899.346.817 | 49.612.946.817 |
|  | - Accumulated depreciation | 223 |  | (35.560.813.863) | (33.047.169.954) |
| 2 | Finance leases fixed assets | 224 | V. 09 | - | - |
|  | - Historical cost | 225 |  | - | - |
|  | - Accumulated depreciation | 226 |  | - | - |
| 3 | Intangible fixed assets | 227 | V. 10 | 4.761.007.540 | 4.817.129.434 |
|  | - Historical cost | 228 |  | 5.596.577.811 | 5.596.577.811 |
|  | - Accumulated depreciation | 229 |  | (835.570.271) | (779.448.377) |


| 4 | Construction in progress | 230 | V. 11 | - | - |
| :---: | :---: | :---: | :---: | :---: | :---: |
| III | Property investment | 240 | V. 12 | - |  |
|  | - Historical cost | 241 |  | - |  |
|  | - Accumulated depreciation | 242 |  | - |  |
| IV | Long-term financial investments | 250 |  | 2.000.000.000 | 2.000 .000 .000 |
| ---1 | Investment in subsidiaries | 251 |  | - |  |
| 2 | Investment in associate or joint-venture companies | 252 |  | - |  |
| 3 | Other long-term investments | 258 | V. 13 | 2.000 .000 .000 | 2.000 .000 .000 |
| 4 | Provision for devaluation of long-term financial investments | 259 |  | -- |  |
| V | Other long-term assets | 260 |  | 4.723.107.267 | 4.812.215.007 |
| ------1 | Long-term prepaid expenses | 261 | V. 14 | 4.075 .892 .267 | 4.165 .000 .007 |
| 2 | Deferred income tax assets | 262 | V. 21 | - | - |
| 3 | Others | 268 |  | 647.215 .000 | 647.215.000 |
| VI. | Goodwill | 269 |  | - | - |
|  | TOTAL ASSETS ( $270=100+200$ ) | 270 |  | 746.324.163.932 | 767.186.449.980 |


|  | RESOURCES | Code | Note | Jun.30,2014 | Jan.01,2014 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 | 5 |
| A | LIABILITIES ( $300=310+330$ ) | 300 |  | 404.928.820.886 | 395.169.101.350 |
| I | Short-term liabilities | 310 |  | 404.928.820.886 | 395.169.101.350 |
| ------1 | Short-term borrowing | 311 | V. 15 | 130.491.529.954 | 109.753.643.145 |
| 2 | Trade accounts payable | 312 |  | 141.286 .238 .079 | 179.144.633.002 |
| 3 | Advances from customers | 313 |  | 121.326.346.047 | 70.889 .575 .794 |
| 4 | Taxes and payable to state budget | 314 | V. 16 | 2.911.934.992 | 19.997 .974 .258 |
| - | Payable to employees | 315 |  | 1.492.654.479 | 2.412.941.342 |
| 6 | Payable expenses | 316 | V. 17 | 6.106.208 | 1.606.358.907 |
| 7 | Intercompany payable | 317 |  | ------ |  |
| 8 | Payable in accordance with contracts in progress | 318 |  | - | - |
| 9 |  | 319 | V.-18 | 5.042.846.958 | 5.498.443.198 |
| 10 | Provision for short-term liabilities | 320 |  | 2.179.767.038 | 5.850 .507 .082 |
| 11 | Bonus and welfare fund | 323 |  | 191.397.131 | 15.024.622 |
| II | Long-term liabilities | 330 |  | ------------ | ---------- |
| ---1 | Long-term accounts payable-Trade | 331 |  | - | - |
| 2 | Long-term intercompany payable | 332 | V. 19 | - | - |
| 3 | Other long-term payables | 333 |  | - | - |
| 4 | Long-term borrowing | 334 | V. 20 | - | - |
| 5 | Deferred income tax payable | 335 | V. 21 | - | - |
| 6 | Provision for unemployment allowance | 336 |  | - | - |
| - | Provision for long-term liabilities | 337 |  | - | - |
| 8 | Unrealised revenue | 338 |  | - | - |
| 9 | Scientific and Technological Development fund | 339 |  | - | - |
| B | OWNER'S EQUITY | 400 |  | 341.395.343.046 | 372.017.348.630 |
| I | Capital sources and funds | 410 | V. 22 | 341.395.343.046 | 372.017.348.630 |
| ---- 1 | Paid-in capital | 411 |  | 300.000 .000 .000 | 300.000 .000 .000 |
| 2 | Capital surplus | 412 |  | ------------------------- | 7.271 .654 .085 |
| 3 | Other capital of owner | 413 |  | 7.271.654.085 | ------------- |
| 4 | Treasury stock | 414 |  | -----------1.0. | - |


| 5 | Asset revaluation differe----------> | 415 |  | - | - |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 6 | Foreign exchange differences | 416 |  | - | - |
| 7 | Investment and development fund | 417 |  | 15.685 .664 .007 | 13.803.447.087 |
| 8 | Financial reserve fund | 418 |  | 4.357.378.677 | 3.886 .824 .447 |
| 9 | Other fund belong to owner's equity | 419 |  | ---------- | - |
| 10 | Retained after-tax profit | 420 |  | 14.080 .646 .277 | 47.055.423.011 |
| 11 | Capital for construction work | 421 |  | - | - |
| II | Budget sources | 430 |  | - | - |
| 1 | Bonus and welfare funds | 431 |  | - |  |
| 2 | Budgets | 432 | V. 23 | - | - |
| 3 | Budget for fixed asset | 433 |  | - | - |
| C | MINARITY INTEREST | 500 |  | - | - |
|  | TOTAL RESOURCES | 440 |  | 746.324.163.932 | 767.186.449.980 |

INCOME STATEMENT
Quarter 2/2014

| Items | Code | Note | Accumulation fr. Jan. 01 to Jun. 30 |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | 2014 | 2013 |
| 1 | 2 | 3 | 4 | 7 |
| 1. Revenue of sales and services | 01 | VI. 25 | 192.991.764.741 | 298.813.593.252 |
| 2. Deductions | 02 |  | - | 272.727.273 |
| 3. Net sales and services ( $10=01-02$ ) | 10 |  | 192.991.764.741 | 298.540.865.979 |
| 4. Cost of sales | 11 | VI. 27 | 173.754.149.706 | 277.010.394.172 |
| 5. Gross profit (20=10-11) | 20 |  | 19.237.615.035 | 21.530.471.807 |
| 6. Financial income | 21 | VI. 26 | 494.942.110 | 208.794.389 |
| 7. Financial expenses | 22 | VI. 28 | 4.876.006.135 | 2.979.000.069 |
| - In which: Interest expense | 23 |  | 4.876.006.135 | 2.978.870.488 |
| 8. Selling expenses | 24 |  | 17.681.000 | 146.157.025 |
| 9. General \& administrative expenses | 25 |  | 2.967.565.846 | 3.399.374.068 |
| 10. Net operating profit [30=20+(21-22)-(24+25)] | 30 |  | 11.871.304.164 | 15.214.735.034 |
| 11. Other income | 31 |  | 3.477.425.684 | 459.483.020 |
| 12. Other expenses | 32 |  | 50.690.356 | 215.000.000 |
| 13. Other profit (40=31-32) | 40 |  | 3.426.735.328 | 244.483.020 |
| 14. Profit or loss in joint venture | 45 |  | - | - |
| 15. Profit before tax ( $50=30+40$ ) | 50 |  | 15.298.039.492 | 15.459.218.054 |
| 16. Current corporate income tax expenses | 51 | VI. 30 | 3.376.719.696 | 3.864.804.514 |
| 17. Deferred corporate income tax expenses | 52 | VI. 30 | - | - |
| 18. Profit after tax (60=50-51-52) | 60 |  | 11.921.319.796 | 11.594.413.540 |
| 18.1 Profit after tax of minorities | 61 |  | 0 | 0 |
| 18.2 Profit after tax of the parent company's shareholders | 62 |  | 11.921.319.796 | 11.594.413.540 |
| 19. EPS (VND/share) | 70 |  | 397 | 386 |

## CASH FLOW STATEMENT

Quarter 2/2014(Indirect method)

| No. | Items | Code | Note | Accumulation fr. Jan. 01 to Jun. 30 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | 2014 | 2013 |
| 1 | 2 | 3 | 4 | 5 | 6 |
| I | CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |
| 1 | Profit before tax | 01 |  | 15.298.039.492 | 15.459.218.054 |
| 2 | Adjustment in accounts |  |  |  |  |
|  | Fixed assets depreciation | 02 |  | 2.569 .765 .803 | 3.126.291.073 |
|  | Provisions | 03 |  | - | - - |
|  | Unrealized foreign exchange difference loss/gain | 04 |  | - | - |
|  | Loss/gain from investment | 05 |  | (421.184.446) | (105.386.673) |
|  | Loan interest expenses | 06 |  | 4.876.006.135 | 2.978.870.488 |
| 3 | Operating profit before the changes of current capital | 08 |  | 22.322.626.984 | 21.458.992.942 |
|  | Changes in accounts receivable | 09 |  | 103.646.589.607 | 94.751.813.013 |
|  | Changes in inventories | 10 |  | (100.648.926.280) | 13.639.126.336 |
|  | Changes in trade payables (interest payable, income tax payable) | 11 |  | (4.507.038.374) | (10.095.685.220) |
|  | Changes in prepaid expenses | 12 |  | 893.003.844 | 5.629.480.716 |
|  | Loan interest paid | 13 |  | (4.876.006.135) | (2.978.870.488) |
|  | Corporate income tax paid | 14 |  | (10.850.899.179) | (6.043.343.240) |
|  | Other receivables | 15 |  | 351.736.000 | - |
|  | Other payables | 16 |  | (519.500.000) | (6.929.805.121) |
|  | Net cash provided by (used in) operating activities | 20 |  | 5.811.586.467 | 109.431.708.938 |
| II | CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |  |
| 1 | Cash paid for purchase of capital assets and other long-term assets | 21 |  | (286.400.000) | (614.496.200) |
| 2 | Cash received from liquidation or disposal of capital assets and other long-term assets | 22 |  | - | - |
| 3 | Cash paid for lending or purchase debt tools of other companies | 23 |  | - | - |
| 4 | Withdrawal of lending or resale debt tools of other companies | 24 |  | - | - |
| 5 | Cash paid for joining capital in other companies | 25 |  | - | - |
| 6 | Withdrawal of capital in other companies | 26 |  | - | - |
| 7 | Cash received from interest, dividend and distributed profit | 27 |  | 421.184.446 | 105.386 .673 |
|  | Net cash used in investing activities | 30 |  | 134.784.446 | (509.109.527) |
| IIII | CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |  |  |
| 1 | Cash received from issuing stock, other owners' equity | 31 |  | - | - |
| 2 | Cash paid to owners' equity, repurchase issued stock | 32 |  | - | - |
| 3 | Cash received from long-term and short-term borrowings | 33 |  | 152.249.022.830 | 131.688.778.169 |
| 4 | Cash paid to principal debt | 34 |  | (131.511.136.021) | (137.292.357.432) |
| 5 | Cash paid to financial lease debt | 35 |  | - | - |
| 6 | Dividend, profit paid for owners | 36 |  | (38.795.057.925) | (44.706.285.900) |
|  |  |  |  |  | - |
|  |  | 40 |  | (18.057.1.1.............) | (50.309.8.8............... |
|  | Net cash during the period ( $50=20+30+40$ ) | 50 |  | (12.110.800.203) | 58.612.734.248 |
|  | CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR | 60 |  | 28.879.047.461 | 10.026.800.080 |
|  | Influence of foreign exchange change | 61 |  | - | 10.0 |

